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Date: February 6, 2017  
To: All contacts

## E-Drill system price adjustment

*Effective Monday March 6, 2017, Perfect Point is adjusting the price of our E-Drill systems. This change is in conjunction with our enhanced customer support and applications development team, further increasing the value of our Fastener Separation Technology (FST) for our user community into the future.*

*Customer experience indicates that there are many un-tapped application opportunities that FST could be applied to. Customers would increase their return on their E-Drill investment yet further if Perfect Point had a larger field-based Applications Engineering team available to assist in applications development. This would result in E-Drills delivering additional benefits to customers who have adopted FST technology or will adopt it in the future.*

*Furthermore in 2016, we introduced an enhanced Touch-Screen Display which offered several ease-of-use improvements. This capability also delivered functionality allowing our customers to upload new or revised fastener specifications to the Part Number Library (PNL) using a simple USB plugin. The field-based team will provide the necessary training for customers to be able to make their own PNL modifications on systems equipped with the new Touch-Screen Display. The new Touch-Screen Display is available as an upgrade kit for older systems under part number CP1-DIS-101.*

*Please contact the Perfect Point Customer Service Hotline (714.891.6533) to schedule a visit from an Applications Engineer.*



***This pricing adjustment will affect complete E-Drill systems only. Electrode and accessory pricing will be unaffected. Products affected are listed below:***

- ***CP1-SY-111 & CP1-SY-121 EG & CG Systems - New price \$60,500***
- ***CP1-SY-131 Universal System – New price \$71,500***
- ***CP1-SY-141 Sharklet System – New price \$68,750***

Please visit our website at <http://ppedm.com/product-category/systems/> for product details.

*For any customers who hold a valid E-Drill quote on March 6, 2017 (one that has been issued or updated since February 6, 2017) we will honor the current pricing through April 3, 2017.*

*In addition, for existing E-Drill users who are interested in purchasing additional units, in anticipation of increased usage, we will honor the current pricing until June 5, 2017. This will give existing users 3 months to prepare the necessary internal requisition.*

Have any questions or concerns? Just contact Perfect Point at [info@ppedm.com](mailto:info@ppedm.com) and we will be happy to assist.

Thank you again for your support,



Larry Harrell, CEO Perfect Point, Inc

